

## Simmons Funeral Home: A Mediation

**Simmons Funeral Home** shows the mediation of a family based business dispute. The principals of the company retain Allan Stitt who uses mediation to help the parties and their lawyers address their communication, legal and relationship issues. He must deal with barriers to settlement created by the parties, including hidden interests, inflammatory language, positional bargaining and personal attacks. The package includes a video of the mediation and a companion video of a panel discussion covering many of the issues and challenges that Allan faced in the mediation.

The video set is an educational tool that can be used to demonstrate some of the skills that a mediator needs to be effective. A 20% discount applies when ordering five or more copies.

**The cost of the video package:** (Note - Payment must be made prior to video being shipped.)

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